

TFI GCC Equity Opportunities Fund (Q)

July 2013
FACTSHEET

Fund Objective

The First Investor GCC Equity Opportunities Fund (Q) (the "Fund") is an open-ended collective investment scheme registered under the Laws of Qatar, founded by Barwa Bank Q.S.C. and managed by The First Investor Q.S.C.C. The objective of the Fund is to achieve long-term capital growth through investments in a broadly diversified portfolio of equities and equity related securities of companies listed on exchanges within the Gulf Cooperation Council (the "GCC") countries. Investment in the Fund is limited to Qatari individuals and institutions. This fund was awarded "Best Islamic Investment Fund" by *Banker Middle East*, Product Awards 2013.



Fund Facts

Fund Information		Top 5 Holdings		
Net Asset Value / Unit	31 July 2013	QAR 1,174.54	Saudi Basic Industries Corp.	10.5%
Net Asset Value / Unit	30 June 2013	QAR 1,111.42	Industries Qatar	8.9%
Fund Type	Open Ended, Shariaa Compliant		Etihad Etisalat Co.	8.3%
Risk Level	High		Air Arabia	7.4%
Subscription / Redemption	Monthly		DIB TIER 1 SUKUK LTD	6.6%
Next Subscription Deadline	25 August 2013		Fund Fees	
Next Redemption Deadline	18 August 2013		Subscription Fee	1.00%
Inception Date	31 October 2012		Management Fee	1.50% per year (paid monthly pro-rata)
Founder	Barwa Bank Q.S.C.		Performance Fee	10% p.a. above hurdle rate of 10%
Fund Manager	The First Investor Q.S.C.C.		Redemption Fee	0.50%
Custodian	HSBC Bank Middle East Limited, Qatar		Fund Capital	
Auditor	KPMG, Qatar		Assets Under Management	QAR 107m
Benchmark	Bloomberg GCC 200		Minimum Subscription	QAR 100,000

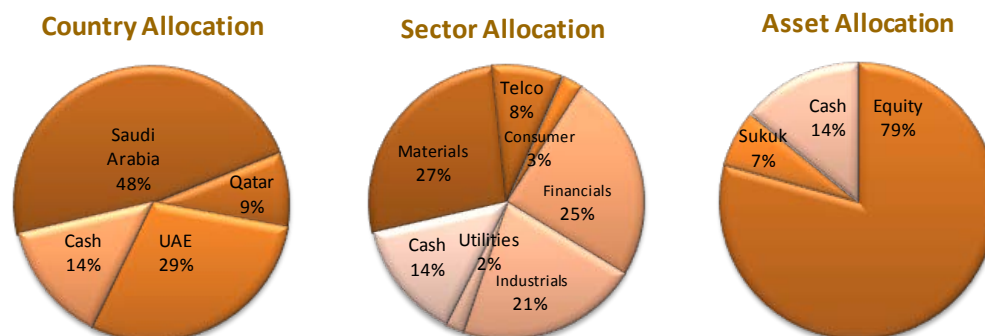
Fund Managers Comment

In July, the Fund increased by 5.7% MoM while the Bloomberg GCC200 Index increased by 5.3% MoM. The fund is up 17% Year-to-Date (YTD) while the Bloomberg GCC200 Index is up by 16% over the same period. Since inception the fund is up 17.5%.

Globally, equities performed relatively well in July on optimism that the Fed is prepared to remain accommodative and delay an exit from its quantitative easing program should the economy show signs of faltering. In the longer run, in our view, the conditionality for starting the tapering will act as a support for equities and a headwind for fixed income. We remain confident that the second half of the year will see an improving macroeconomic backdrop, which we also view as positive for equities. Regionally, listed companies published satisfactory 2nd quarter 2013 earnings as they came broadly in line with expectations and on average showed positive earnings growth.

We advocate the quality style comprising high growth, defensive earnings, high dividend yield and low debt / equity in the mid-large cap part of the market while slowly increasing our appetite for beta. Within the GCC, we favor Saudi Arabia which trades at relatively attractive valuations, high dividend yields, strong visibility in cash flows, relatively high earnings growth and low(er) systemic risk (5 years sovereign KSA CDS trading at 63 vs. 130 GCC average). We also see a longer term catalyst in the fact that Saudi could be moving towards direct foreign ownership and a more institutional-oriented equity market. On valuation, the GCC trades on 11.8x forward P/E yielding 3.2% and EM (Emerging Markets) on 10.7x forward P/E yielding 2.8%.

Investment Allocation



Fund Managers

Robert Pramberger, CFA (over 14 years of experience in financial markets)
Patrick Rahal (over 8 years of experience in financial markets)

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